

# EXHIBIT 4

**EXHIBITS A THROUGH K  
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**EXHIBIT L**

## Exhibit L



UNIFIED IP MANAGEMENT AND SECURITY

**SOLUTIONS****IP Security**

» NarusSecure

**IP Monitoring**

» NarusLI

» NarusDA

» NarusForensics

**IP Analysis**

» NarusAnalyze

» NarusView

**IP Mediation**

» NarusMediate

**NARUS IP  
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## IP Analysis

One distinctive capability that Narus is known for is its ability to capture and collect data at true carrier speeds. Every second, every minute and everyday, Narus collects data from the largest networks around the world.

To complement this capability, Narus provides analytics and reporting products that have been deployed by its customers worldwide. They involve powerful parsing algorithms, data aggregation and filtering for delivery to various upstream and downstream operating and support systems. They also involve correlation and association of events collected from numerous sources, received in multiple formats, over many protocols, and through different periods of time. All of this is displayed in interactive and intuitive graphical user interfaces.

### NarusAnalyze

NarusAnalyze provides the real-time ability to capture, analyze and correlate Layer 3 to Layer 7 network and customer data and generate statistics, reports and information that enable key business decisions.

NarusAnalyze includes **VoIP Analysis**, an enhanced offering that is helping global carriers understand and address the impact of VoIP traffic on their business, and empowers them to generate revenue out of VoIP bypass traffic.

### NarusView

NarusView delivers a 360-degree view of network systems, services and customer activity through a powerful interactive tool that provides business metrics, visual multi-dimensional analysis, reporting, presentation, monitoring and alerting capabilities.

### Customers

- **U.S. Cellular** uses NarusView's powerful analysis and drill down capabilities to maintain a competitive network and create a marketing advantage.
- **Telecom Egypt** uses NarusAnalyze to detect and manage traffic on their network in real time.

Learn more » [NarusAnalyze](#) | [NarusView](#)

*Carrier and govern  
networks rely on Na  
to provide them the  
to analyze their netu  
and customer traffic*

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**EXHIBIT M**

## Exhibit M

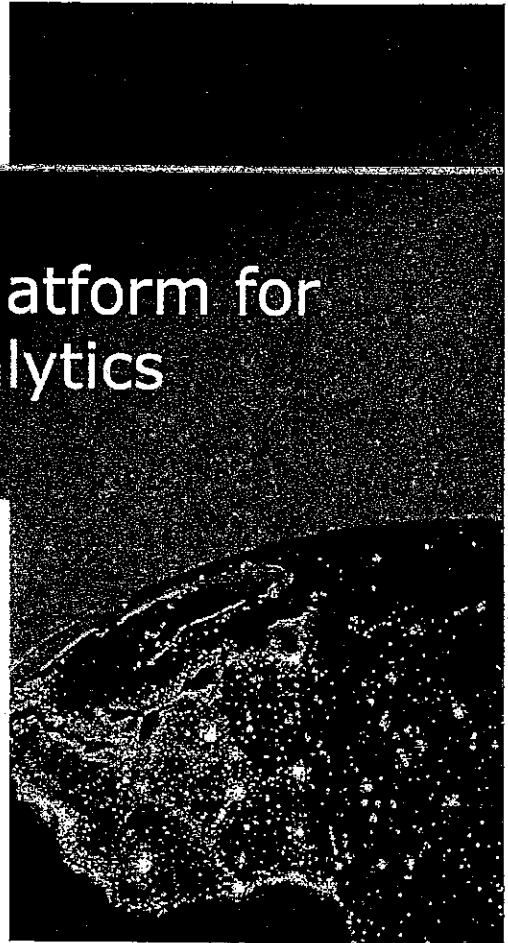
IP Platform behind the largest,  
most profitable networks

# Configurable IP Platform for Network Analytics

NARUS presentation to SCAMPI

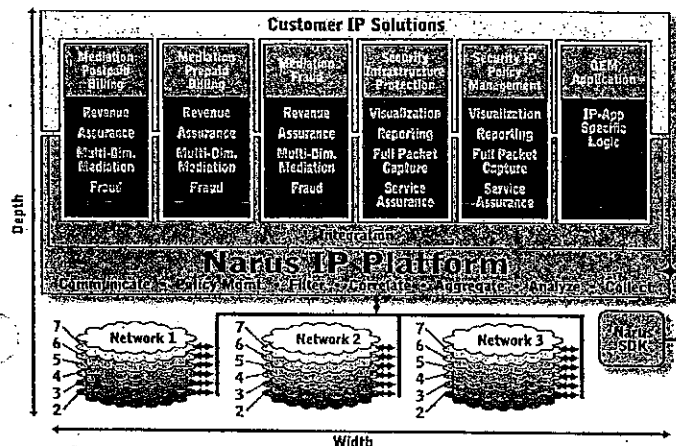
Georg Pöll/Andrew Cockburn

May, 2004



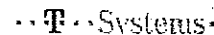
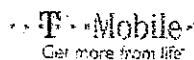


# Carrier Class IP Platform for the largest, most profitable networks in the world

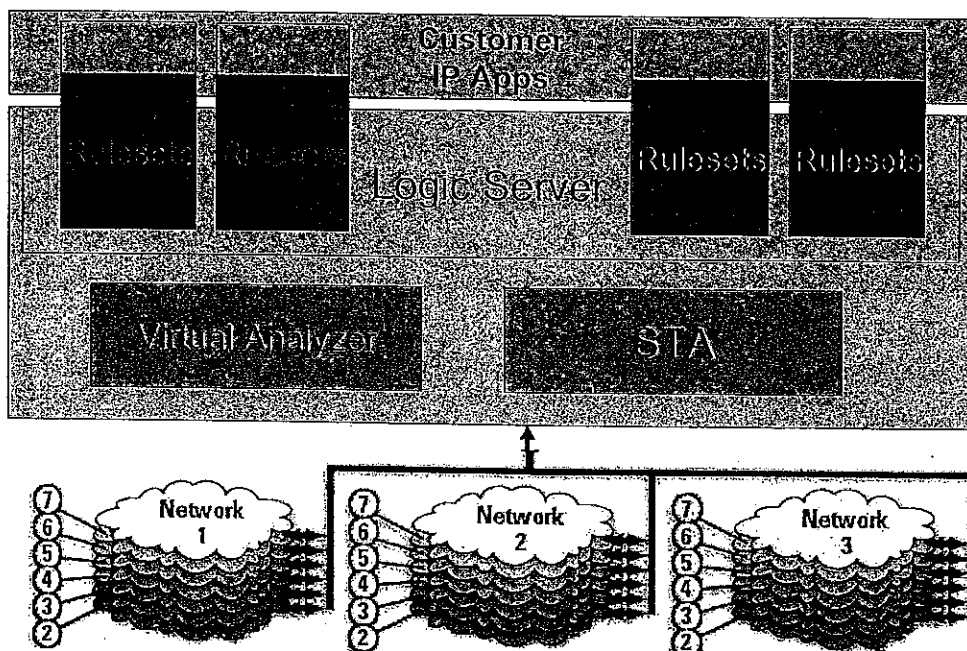


**"Total Network View"**  
decision making through  
the real time collection  
and analysis of one  
packet to billions of  
packets across multiple  
networks

Customers and Partners  
extend NARUS' IP  
Platform with IP  
Application including  
Mediation, Security, and  
others



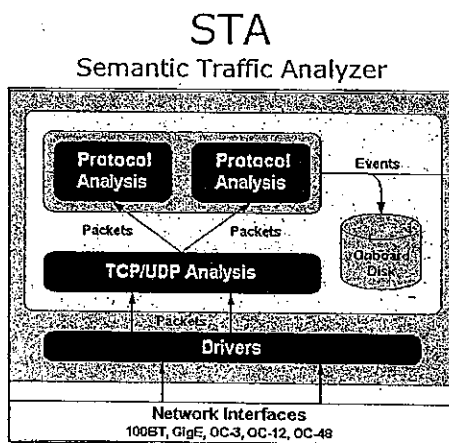
# Narus Product Configuration - Technical View



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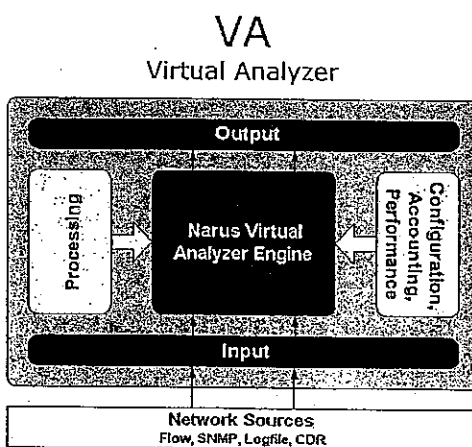
Proprietary and Confidential

# Narus Traffic Aggregation and First Level Analysis



- Network transparent collection and semantic analysis of traffic
- Captures detailed, protocol-specific data in addition to collecting standard data
- Interfaces directly to the network using Narus Semantic Traffic Analysis™ technology

*Proprietary and Confidential*



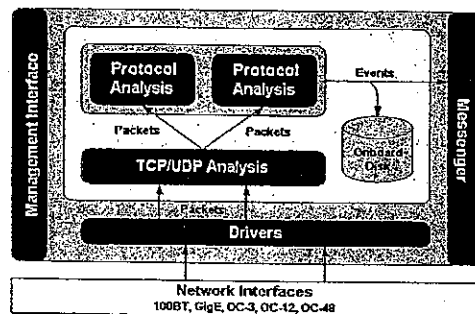
- Extracts information from network devices and service elements using standard protocols:
  - SNMP
  - Voice Mediated CDRs
  - CGF
  - LDAP
- Highly configurable with the Narus VA Toolkit

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# Narus Semantic Traffic Analysis

*Captures detailed, protocol-specific data in addition to collecting standard data directly from the network using Narus Semantic Traffic Analysis™ technology.*

- Extracts information directly off the wire
- Not a sniffer: session modeling and reconstruction
- Detailed visibility into user traffic
- Network transparent, non-intrusive



Vendor and protocol independent: IP standards based

Highly tuned appliance: 300-500Kbps

Network efficient: 95-99% data reduction

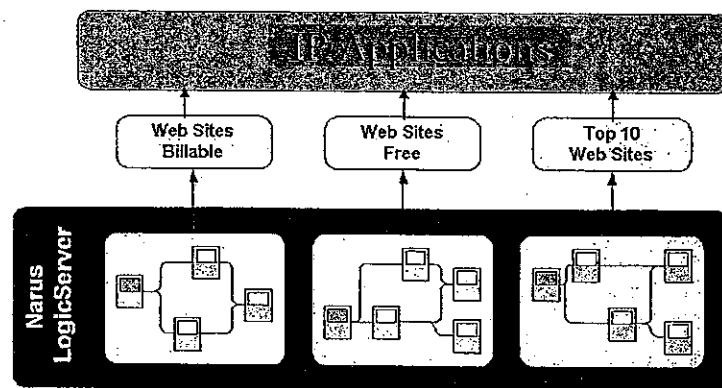
Network transparent collection and semantic analysis of traffic

*Proprietary and Confidential*



# Narus LogicServer

## Rules Based Correlation and Analysis



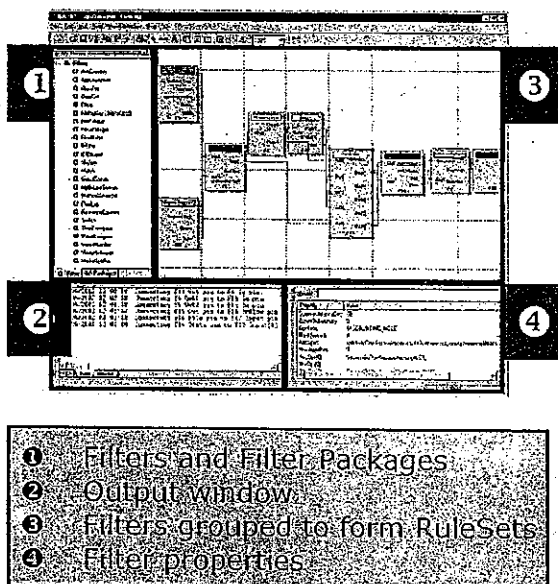
Executes Narus RuleSets in real time

- RuleSets represent the desired business rules
- Event-driven, in-memory, data-flow engine
- High-performance, low-latency, on-the-fly analysis

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# Narus Developer's Studio



## Flexible Aggregation and Filtering

- Arbitrary keys and time intervals
- Concentrator: multiple in, single out
- Splitter: single in, multiple out
- Boolean XOR, NAND, IOR
- Relops =, !=, <, >, =, <=, >=, !<, !>

## Merging multiple instances as defined by arbitrary key values

- Within single or multiple data streams
- Same or different classes of data

## Categorization

- Logical "Case" structure
- Based on object attribute value, or function output

## Correlation

- Create linkages between asynchronous data streams and other data sources
- RADIUS, DHCP, LDAP, Database, DNS, Flat Files...

Create, modify, extend analysis to meet expanding needs and address new services

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# NARUS Enabled IP Applications

## ■ Mediation

– Postpaid Billing

– Prepaid Billing

– Fraud

## ■ Security

– Information Assurance

– Infrastructure Protection

## ■ OEM

– Business Intelligence

– OEM Applications

– Other

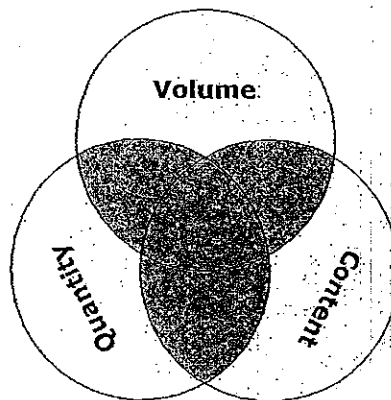


Customer IP Solution reference designs

Proprietary and Confidential

# Postpaid Billing

- Narus System configuration for billing for value-based data services
  - Facilitates rapid revenue capture
  - Speeds service deployment
  - Ensures proper ongoing billing plan management
  - Leverages existing infrastructure
    - Uses production 3<sup>rd</sup> party billing applications
    - Interfaces with any number of network elements
- Flexible information processing
  - Multiple billing plan variants
    - Total volume or volume per consumed application
    - Quantity of events
    - Detailed content usage
  - Enables rapid changes as user trends change



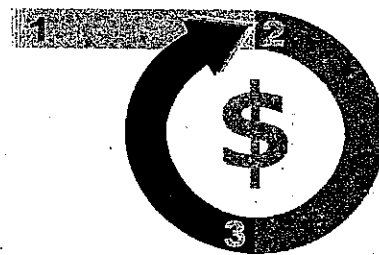
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# Prepaid Billing

- Narus System configuration to provide revenue assured prepaid data service
- Focuses on the customer experience
  - “Soft Landing” – subscriber redirection
  - Flexible enforcement mechanism
  - Ensures access to selected “free” sites, even with a zero balance
  - No impact on un-enforced quality of service
  - Immediately brings customer back to where they were enforced after exhausted balance is updated
- Enables single balance source for converged offerings
  - Voice and data
  - Prepaid and postpaid

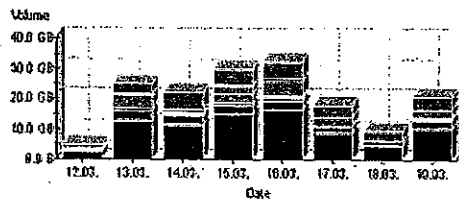


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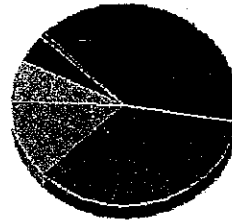


# Fraud

- Narus System configuration to detect and manage fraud
  - Designed for mobile networks
  - Captures usage data for delivery to a central database
    - Integrated with Business Support Systems
  - Analyzes IP traffic by content and categorizes the applications being used
- Key features
  - Information on customers' service usage
  - Assistance with network optimization
  - Alarm generation as thresholds are reached
  - API to common reporting tools



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# IP Policy Management

- Narus system Configured for Real-time network analysis
  - Normalizes across large networks, carrier grade
- Determines usage patterns
  - Collects and categorizes network usage from Network to Application layers
  - Programmable event and policy management system
  - Programmable Full Packet Capture for forensic analysis
  - Visualization of activities, Real-time event notification and actions
- Enforces usage policies
  - Programmable policy management for enforcement

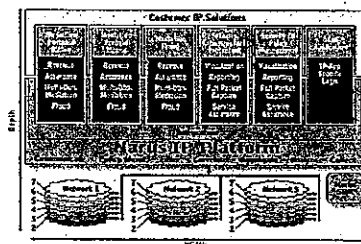


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# IP Infrastructure Protection

- Narus system configured for Real-time network analysis
  - Normalizes across large networks, carrier grade
- Determines anomalous traffic for ensuring continuous network throughput
  - Collects and categorizes network usage from Network to Application layers
  - Programmable threat detection, unauthorized use
  - Baselineing of normal network activity, alerts for anomalies
  - Programmable FPC for Forensics analysis
  - Visualization of current historical activity, baselines and anomalies
- Enforcement
  - Supports mitigation techniques



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## IP Platform for the largest, most Profitable Networks

- **Production Proven**
  - Tier-1 carrier-grade solutions suite
  - Installed worldwide in multiple configurations
  - Industry-leading mediation and security offerings
- **Flexible and Scalable**
  - Component and module approach allows flexible and scalable customer specific implementations
  - Standard ability to create and manage highly differentiated mediation and security services
- **High Performance**
  - Industry leading benchmarked performance, processing 10s of billions of events per day
  - Real-time IP data collection and interactive enforcement

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**EXHIBIT N**

Exhibit N



*Unified IP Management & Security*

**Using the Narus IP  
Platform to Manage and  
Secure VoIP Services**

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## Introduction

VoIP is one of many IP based service that Narus can help manage using the Narus IP Platform.

The Narus IP Platform provides a "total network view" of the network traffic, giving IP Carriers visibility into what services are being used on their network, focusing on four functions that are critical to any carrier business – IP Analysis, IP Security, IP Monitoring and IP Mediations

Using the Narus IP Platform carriers can manage and secure the VoIP services in their network. Designed as a multi-tiered and modular architecture, the Narus IP platform can gather and provide highly granular information about each and every VoIP session, in real time, across a large Tier 1 carrier network. This data can be used to create, manage, and protect revenue for the carrier.

## Managing and Securing VoIP

The flexibility of the Narus IP Platform allows carriers to create any application they wish; the common uses of the Narus IP Platform to Manage and Secure VoIP services are:

- VoIP Analysis – understanding the VoIP traffic, and details including calling and called party, type of service (SIP, Skype, etc.), gateways used, calling and called party, IP addressed, and more
- VoIP Security – identification of general traffic anomalies, as well as protocol violations
- VoIP Monitoring – targeting and reconstructing (playback) VoIP traffic in either a Lawful Intercept (CALEA) mode, or a Directed Analysis (surveillance) mode. NarusForensics allows the replaying of VoIP traffic for standards based protocols.
- VoIP Mediation – generate revenue from VoIP traffic.

The uses of Narus IP Platform for VoIP are shown in the table below:

Function	Scope	Carrier Use
VoIP Analysis	SIP, H323, Skype, MGCP, others	Ability to collect and process data
VoIP Security	L4 & L7 flood detection, hijacked calls	Security for VoIP service
VoIP Monitoring	VoIP Lawful Intercept, VoIP directed Analysis	Regulatory compliance and ability to intercept VoIP calls
VoIP Mediation	API to billing, provisioning and routing systems	Ability to bill (generate revenue) and manage calls/sessions

*Narus provides benefit in all functions*

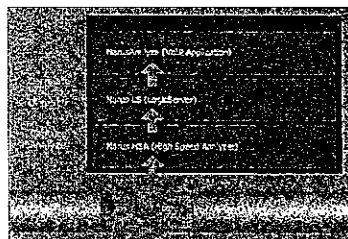
## Narus IP Platform Functionality

The Narus solution is multi-tiered. Within the platform are the first two tiers; the third tier is the application that the platform is enabling. The two Narus tiers or layers are:

- Collection
- Processing

### Collection

The collection layer in the Narus solution consists of High Speed Analyzers which connect to the network at the points where the traffic to be monitored can be most efficiently accessed. The Narus HSA's are passive and as such have zero impact on the service delivery. The HSA's analyse each and every IP packet looking at the OSI layer 2 to layer 7 data and extract layer 4 flows and layer 7 application data for every IP session. Appropriate layer 4 and layer 7 data is packaged up and passed to the downstream processing layer as Narus vectors.



### Processing

The processing layer in a Narus deployment is the LogicServer. The LogicServer process runs RuleSets which are programs that apply the business logic to the Narus vectors passed by the collection layer. There are a number of standard RuleSets with the Narus product, plus a SDK that allows customers to modify these, or write custom RuleSets. One or more instance of the VoIP rulesets are used to manage and secure VoIP

## VoIP IP Management and Security Applications

Through vector analysis and ruleset processing the Narus IP Platform provides carriers the information they need to know about VoIP services. The table below shows some of the common information carriers need to effectively run their business.

- VoIP Volume over time
- VoIP Percentage
- Volume breakdown – all VoIP volumes broken down by protocol
- Gateways used by VoIP services
- Call length
- Average call length
- Call direction by number
- Call direction by length
- Call direction by volume
- Originating Country by number of calls
- Originating Country by total duration of calls
- International vs. Domestic calls
- Originating IP vs. Gateway by duration
- Terminating IP vs. Gateway by duration
- Latency / QOS
- User name

## Use of the Narus IP Platform and VoIP Capabilities

Narus addresses the need, no matter the VoIP services, that the carrier or service provider is offering. The below chart highlights the common uses of the Narus IP Platform VoIP capabilities based on the type of carrier or service provider.

Carrier Provider	Needs	Analyze (Detection)	Mediate (API)	Secure (VoIP Security)	Monitor (VoIP LI/DA)
Wireless Carrier	<ul style="list-style-type: none"> <li>• Detection</li> <li>• Network security</li> <li>• Fraud</li> <li>• API</li> </ul>	✓	✓	✓	✓
Broadband Carrier	<ul style="list-style-type: none"> <li>• Detection</li> <li>• API</li> <li>• Toll Fraud</li> <li>• Analysis</li> <li>• Network security</li> </ul>	✓	✓	✓	✓
VoIP Provider	<ul style="list-style-type: none"> <li>• LI</li> <li>• Call routing analysis</li> <li>• QoS</li> <li>• QoS (Peering/SLA)</li> <li>• VoIP Security</li> <li>• Fraud</li> <li>• API</li> </ul>	✓	✓	✓	✓
IP Carrier	<ul style="list-style-type: none"> <li>• Detection</li> <li>• Traffic analysis</li> <li>• API</li> <li>• Network (not VoIP) security</li> </ul>	✓	✓	✓	✓
WiFi/WiMax Carrier	<ul style="list-style-type: none"> <li>• Detection</li> <li>• Analysis</li> <li>• API</li> </ul>	✓	✓	✓	✓

*Uses of the Narus IP Platform*

For more information please visit [www.narus.com](http://www.narus.com)

Or call Narus headquarters in Mountain View CA at 650 230 9300

**EXHIBIT O**

## Exhibit O



## UNIFIED IP MANAGEMENT AND SECURITY

## SOLUTIONS

NARUS IP  
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## Narus IP Platform

The Narus IP Platform provides:

- **Stateful, Real-Time** analysis of all of the traffic, Layer 3 to Layer 7
- Ability to **target, capture and reconstruct** any session
- **Distributed and scalable, multi-tiered** model
- **Correlates data** from multiples sources, including the network, authentication, and customer records, allowing network managers to analyze traffic and spot trends **across the entire network**.
- **Scalable** across large networks at speeds of **100baseT to 10G / OC192**
- **Development kit** allows customization, to meet any carrier's application requirements

The system is the only carrier class solution that allows customers to instrument their networks once to implement multiple applications. Carriers using the single Narus platform achieve competitive advantages through the quick, effective implementation of applications to:

**PROTECT** their networks by detecting anomalous events including worms, viruses, DOS, DDOS and other unwanted traffic or malicious attacks

**MONITOR** and fully reconstruct IP traffic for lawful intercept, surveillance and traffic forensics

**ANALYZE** traffic in detail for network planning, marketing, and real time management purposes

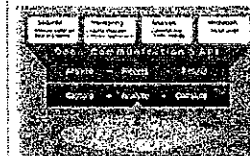
**MEDIATE** traffic for content and usage-based billing

The Narus IP Platform is the only single solution that enables carrier's focus on the applications that run their business.

*Narus provides the only system that delivers all the functions that carrier class networks require — Security, Monitoring, Analysis, Mediation, — scalable to OC192 / 10G to meet the requirements of today's networks.*

## Diagrams

Click to enlarge:



## Download

[Narus Backgrounder \(PDF\)](#)

**EXHIBIT P**

## Exhibit P





UNIFIED IP MANAGEMENT AND SECURITY

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## NarusForensics

NarusForensics is used for carrier-class investigative analysis, regulatory compliance and incident response. NarusForensics delivers prompt, solid and actionable security intelligence to Carriers, Law Enforcement and the Intelligence Community.

### Key Features

- Reconstructs and renders IP data captured with NarusDA (Directed Analysis), NarusLI (Lawful Intercept) or obtained from other data sources
  - Visually rebuilds or renders web pages and sessions
  - Presents e-mail with the header, body and attachments
  - Plays back streaming video or a VoIP call web session or other interactive medium
- Creates an organized log of all network activities and interprets them into a format that users easily understand
  - Reduces investigation and analysis time from weeks to hours
  - Increases productivity exponentially

### Key Benefits

- **Quick and easy incident response:**
  - Corporate, criminal, and intelligence investigations
  - Provides understandable and forensically valid evidence
  - Rapidly discover and produce actionable information
- **Security and regulatory compliance:**
  - Verify effectiveness of policy and technology
- **Intrusion analysis:**
  - Analyze captured traffic for suspicious and "interesting" events

Learn more » [NarusLI](#) | [NarusDA](#)

*NarusForensics delivers prompt, solid and actionable security intelligence to Carriers, Law Enforcement and the Intelligence Community.*

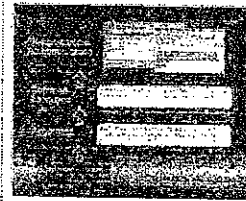
### Request Brochure

The following brochure is available by request:

[NarusForensics](#)

### Diagrams

Click to enlarge:



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**EXHIBIT U**

## Exhibit U



UNIFIED IP MANAGEMENT AND SECURITY

## SOLUTIONS

## IP Security

» NarusSecure

## IP Monitoring

» NarusLI

» NarusDA

» NarusForensics

## IP Analysis

» NarusAnalyze

» NarusView

## IP Mediation

» NarusMediate

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## IP Security

Public awareness of IP Security for Carrier networks is increasing dramatically with the frequency of attacks and the articles detailing the impact they can have. Carriers know they need to protect their customers with a security solution that is truly scalable, flexible and customizable to address the ever-changing security environment. Only NarusSecure offers a fully scalable solution that addresses their distributed networks at speeds from 100baseT to 10G / OC192.

**NarusSecure** is the only comprehensive carrier class anomaly detection system in the industry addressing DOS, DDOS, Worm, protocol, service, and other sophisticated attacks. Leveraging Narus' powerful IP Platform, NarusSecure reduces detection time while maximizing accuracy rates. This is achieved by correlating data from the data plane (Layer 3 to Layer 7) and the control plane (BGP and IGP) along with other available information.

NarusSecure is the only solution that can be deployed from the core to the edge, providing a truly unique and flexible architecture. By examining all traffic rather than relying on Layer 4 sampling, NarusSecure achieves the highest detection capabilities with the lowest false positive rates in the industry. NarusSecure is the next generation of anomaly detection for Carrier Networks.

## Customers

- **AT&T** uses **NarusSecure** to monitor traffic in their backbone, analyzing over 2.6 petabytes of data a day. AT&T is able to provide early warnings to their security center operators, who are able to alert and inoculate their enterprise customers.
- **Korea Telecom** uses **NarusSecure** to help detect harmful traffic and anomalies in their network before the damage is done. With heavy gaming traffic of over 200 million concurrent single packet flows in real time, Narus is the scalable carrier class solution that meets their needs.

[Learn more](#) » [NarusSecure](#)

*NarusSecure adds a layer to IP Security identifying malicious traffic on Carrier networks at the core*

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